### Policy Relevance

... recommendations potentially useful to policy makers





- An innovative way to determine level of incentive for conducting government programs.
- Inputs on alternative scenarios in developing a reward scheme for environmental services.
- Strong scientific basis for negotiation
- Inputs for efficient (and effective) budget allocation (in public funding scheme)

"We expect that this study will answer a number of questions in the policy domain, especially in between the paradigm of 'principled valuation' and 'fully market based, negotiated deals'. We look for negotiations that are informed by the science of watershed functions..."

"This study is just starting – further details are available on request... Updates will be provided through the RUPES website and newsletter. You can find us at

<u>www.icraf.org/sea/networks/r</u> <u>upes</u> ....

### **Thank You**

#### More information about RUPES

#### **RUPES Program**

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http://www.worldagroforestrycentre.org/sea/Networks/RUPES

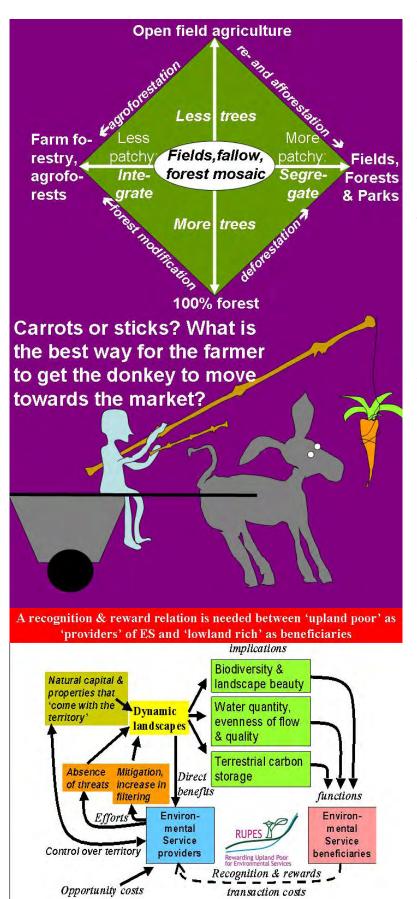
Donkeys, Carrots, Sticks and Roads to a Market for Environmental Services: Rapid Agrobiodiversity Appraisal for the PES – ICDP Continuum

> Meine van Noordwijk & co-authors ICRAF-Southeast Asia





"In our efforts to synthesize what we learn from the efforts to make reward mechanisms work, we are reflecting on the combination on regulatory and incentive-based approaches. The simple "rules haven't worked, now the market will fix it" is way too naïve..."



"We find that much of the dialogue on environmental services is still framed in a deforestation/ reforestation language. In fact, however, in landscapes in between '100% open field agriculture' and '100% forest' the issues are as much about spatial pattern as they are about the number of trees or area of forest. In 'integrate' tradeoffs need to be guarded"

"The simple *rules* versus *rewards* choice is often framed as carrot or stick, assuming that the farmer indeed has to go to the market and that the donkey doesn't want to move... Can we learn from this analogy? How can rules & rewards be used in synergy?"

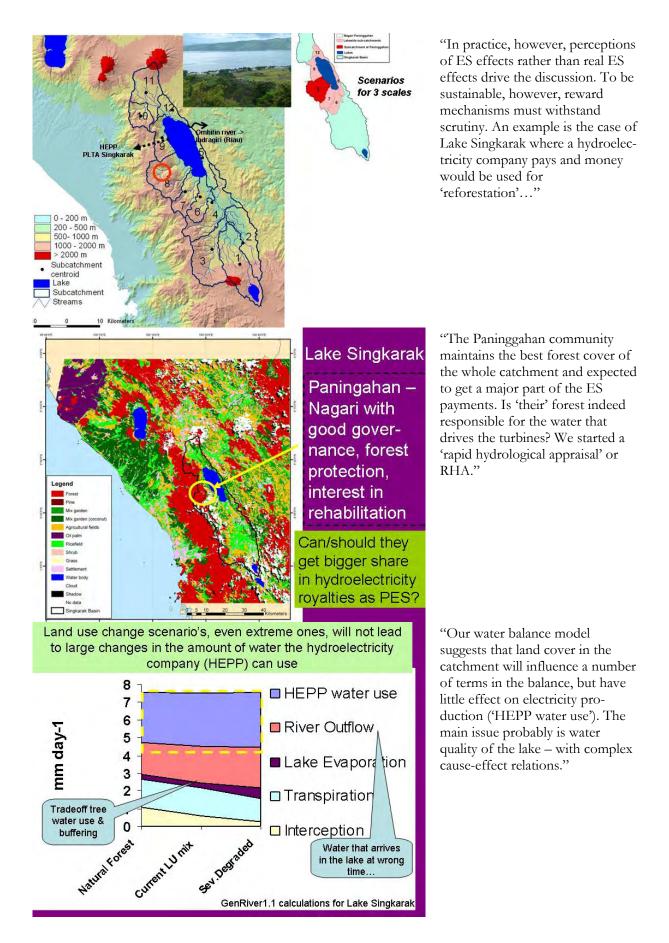
"The starting point for RUPES is that land use in the uplands can affect many 'lateral flows' and 'services', but that these impacts don't translate to benefits or costs that the upland farmers see when they choose among the options they have. Recognition & rewards can help, but transactions can be costly."



Value, Criteria & Indicators "In fact there have been and still are many attempts to make the goals of livelihood improvement/development and environmental conservation a reality. RUPES is inclusive and sees a 'strict' form of PES (payments/markets for ES) as only one of a range of options."

"Basically the interaction between local agents, an agroecosystem and external stakeholders can be considered at the level of *outcomes* (for ES and livelihoods), *inputs/ actions* (what farmers do), *plans* or *objectives*. The interaction with external stakeholders can focus on any of these levels."

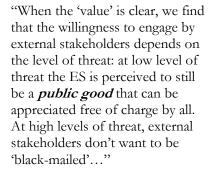
"In developing ES reward mechanisms we have learnt that four dimensions need to be considered, right from the start. The first may seem to be very obvious: Value or the presence of '*real*' and '*significant*' environmental service effects of land use change."

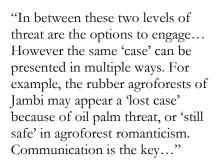


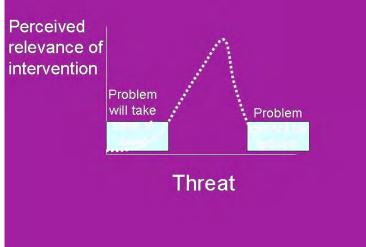
RAMES = Rapid Appraisal of Marketable ES				
	RHA: Hydrologic al services	RABA: agrobio- diversity	RaCSA: carbon stocks	Eco- tourism
PRA: land use, stakeholders				1
Land use change analysis				
LEK = local knowledge&values	Interviews	Interviews, ethnobotany	Soil + ve- getation typology	??
PEK = policy perceptions&values	Interviews, sec. data	Interviews, sec. data	Check Kyo- to eligibility	??
MEK = ecological models	GenRiver	Survey + scaling	Measure C- stocks	??
Plausible ∆LU scena- rios+indicators: tradeoffs				??

"Similar to the RHA we have developed methods and tool boxes for the appraisal of agrobiodiversity, carbon stock issues. Our target is to compare all stakeholder perceptions plus ecological models, but at affordable cost and in < 6months... The methods can be used jointly for 'bundled' services"

## Threat, Tradeoffs & Externatities

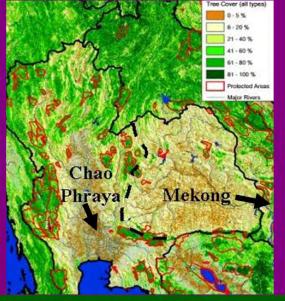






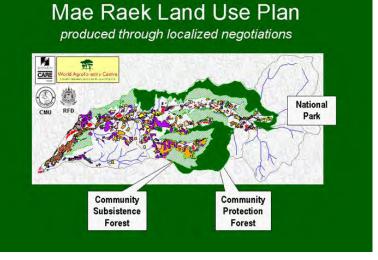
# Opportunity

"Partly compensating for the level of threat, when seen as the private profitability of less ES friendly land use options, is the opportunity that derives from community scale regulation. Local ES concerns may coincide with external ones and reduce the levels of threat..."



"As example of these communityscale regulations we may consider the forest situation in Thailand – where much of the uplands of the Chao Phraya that flows by Bangkok is considered to be protected ('Class I') watershed. Any farming in these area is illegal..."

Prototype for formal recognition under community forestry law??



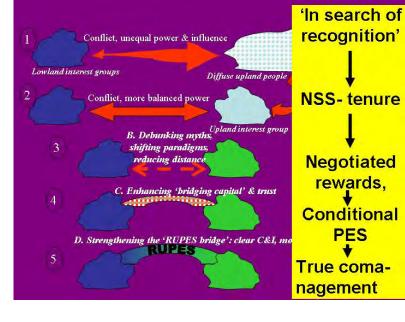
"When we zoom in, however, we see that local scale regulation and land use planning provides effective protection to the more sensitive landscape positions, while farming is allowed elsewhere. Supporting this local 'regulation' rather than declaring it 'illegal' probably makes sense."



"This paradigm shift has lead to a strong interest in local resource mapping, negotiation support systems and planning exercises. Local rules can indeed modify the tradeoffs and it may be more effective to deal with a 'farmer group' or 'community" than with individual farmers."

## Trust

"The fourth dimension relates to 'trust' or the likelihood that negotiations between local community members and outside agents can even get started, let alone lead to tangible results and implementable agreements. Trust between government and farmers is often at a low level."



"In the relationship between 'upland' forest-farmers and government we can recognize a number of stages, from latent to open conflict, with the realization of 'myth- perceptions' that lead to unnecessary lose-lose, and the early exploration of 'win-win'... RUPES ideas can help form a bridge."



"In fact the four dimensions *value, threat, opportunity* and *trust* match the *outcomes, actions, plan* and *objectives* level of understanding the linked farmer-agroecosystem-ESbeneficiary system. We can now see how the various conservation + development approaches all solve part of the puzzle."

"Our four dimensions also refer to four types of 'capital', and the keywords 'Criteria & Indicators, LU restrictions, Spatial planning and Respect & autonomy. In fact we see that the carrot, the (locally operated) sticks, the dancing farmer & donkey and the cart all have a place..."

"In a nutshell, every proposal for a locally adapted ES reward mechanism will have to be able to make a convincing case on each of the four dimensions – otherwise we're probably all wasting our time... We need ecological, agronomic, spatial, social, economic and institutional expertise to make sense of this type of landscape agroforestry."

 Sufficient TRUST exists to get buyers, sellers & government to negotiate 'deals'



The agroforesters of Asia have a lot of opportunity to transform and improve their lives and landscapes...

We can help by removing constraints, artificial divisions and by challenging 'myth-perceptions'...